
















# 2017 • 2018 Early Order Program (EOP)

## Value Proposition



"Committed to Service Beyond Expectations"

 <p><b>PROGRAM DURATION</b> 07/24/17 to 01/13/18</p> <p><b>PAYMENT TERMS</b> 05/01/18</p>	 <p><b>PROGRAM DURATION</b> 10/01/17 to 11/30/17</p> <p><b>PAYMENT TERMS</b> 05/01/18</p>	 <p>The Chemical Company</p> <p><b>PROGRAM DURATION</b> 10/01/17 to 12/09/17</p> <p><b>PAYMENT TERMS</b> 06/09/18</p>	 <p><b>PROGRAM DURATION</b> 10/01/17 to 12/08/17</p> <p><b>PAYMENT TERMS</b> 06/05/18</p>	 <p><b>PROGRAM DURATION</b> 10/01/17 to 09/30/18</p> <p><b>PAYMENT TERMS</b> 05/01/18</p>
 <p><b>PROGRAM DURATION</b> 10/01/17 to 12/15/17</p> <p><b>PAYMENT TERMS</b> 06/20/18</p>	 <p><b>PROGRAM DURATION</b> 09/01/17 to 10/31/17</p> <p><b>PAYMENT TERMS</b> Split Terms: 04/15/18</p>	 <p><b>PROGRAM DURATION</b> 09/01/17 to 11/30/17</p> <p><b>PAYMENT TERMS</b> Net 30 Days</p>	 <p><b>PROGRAM DURATION</b> 10/01/17 to 12/08/17</p> <p><b>PAYMENT TERMS</b> 05/01/18</p>	 <p><b>PROGRAM DURATION</b> 09/15/17 to 10/31/17</p> <p><b>PAYMENT TERMS</b> 05/01/18</p>
 <p><b>PROGRAM DURATION</b> 10/01/17 to 12/15/17</p> <p><b>PAYMENT TERMS</b> 05/01/18</p>	 <p>Results. Expect it.</p> <p><b>PROGRAM DURATION</b> 10/01/17 to 12/08/17</p> <p><b>PAYMENT TERMS</b> 05/01/18</p>	 <p><b>PROGRAM DURATION</b> 09/01/17 to 12/08/17</p> <p><b>PAYMENT TERMS</b> 07/06/18</p>	 <p><b>PROGRAM DURATION</b> 10/01/17 to 01/31/18</p> <p><b>PAYMENT TERMS</b> 07/13/18</p>	<p>GOLF</p>  <p><b>PROGRAM DURATION</b> 10/01/17 to 12/07/17</p> <p><b>PAYMENT TERMS</b> 07/06/18</p>